

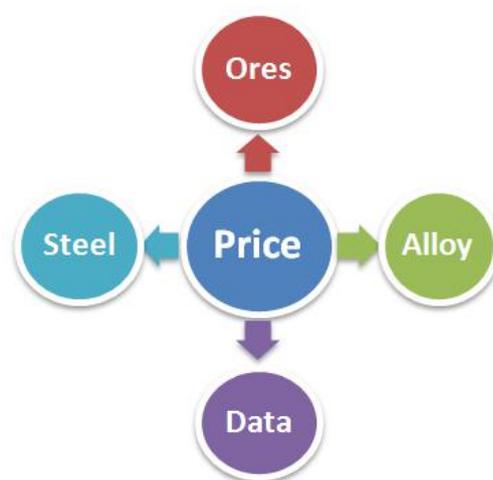
# Daily Express

DATE: May 12, 2021 Wednesday

## Ferrosilicon Market

### Content

1. Coming Events
2. Ferrosilicon Spot Price
3. Steel Mills Bidding Information
4. Supply & Demand
5. Market Insight
6. Futures Market
7. Currency Exchange Rate
8. Exports & Imports
9. International Data



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**Chinmetal Information Tech Co., Ltd**

*News / Price / Analysis / Statistics / Research / Trade / Consulting*



# The 18<sup>th</sup> China Ferro-Alloys International Conference 第18届中国铁合金国际会议

2021年5月19-21日 南京·中国  
May 19th - 21st, 2021, Nanjing, China

- 主办单位 (Hosts)** 中国铁合金网 中国五矿化工进出口商会 江苏省钢铁行业协会
- 协办单位 (Co Organizer)** NIEC 江苏有色金属进出口有限公司
- 支持单位 (Supporters)** IFAA 中冶有色 中冶有色 中冶有色 IMRA icdao X3D 格林夫金属有限公司 东方证券 德威 天圆环境

## 全球锰矿交易数据分析报告

### ◆ 主要内容 ◆

1. 2020年全球锰矿国际贸易实际交易数据。
2. 2020年锰矿分国出口商名单，出口数量和金额统计。
3. 前100家中国锰矿进口商名单数据。
4. 2020年锰矿出口到中国的卖家名单统计和成交数据。



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## 全球铬矿交易数据分析报告

### ◆ 主要内容 ◆

1. 2020年全球铬矿国际贸易实际交易数据。
2. 2020年铬矿分国出口商名单，出口数量和金额统计。
3. 前100家中国铬矿进口商名单数据。
4. 2020年铬矿出口到中国的卖家名单统计和成交数据。



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## 全球电解锰交易数据分析报告

GLOBAL ELECTROLYTIC MANGANESE METAL TRADING TRANSACTION DATA REPORT

### 主要内容 CONTENT

1. 全球电解锰国际贸易交易数据。  
1. Global Electrolytic Manganese Metal Trading Transaction Data.
2. 中国电解锰出口商交易数据。  
2. Chinese Electrolytic Manganese Metal Exporter Lists, Volumes and Value.
3. 电解锰进口商交易数据。  
3. Electrolytic Manganese Metal Importer Trading Transaction Data.
4. 电解锰进口商分国别统计交易数据。  
4. Electrolytic Manganese Metal Importer Lists by Countries.



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## 全球金属硅交易数据分析报告

GLOBAL SILICON METAL TRADING TRANSACTION DATA REPORT

### 主要内容 CONTENT

1. 全球金属硅国际贸易交易数据。  
1. Global Silicon Metal Trading Transaction Data.
2. 中国金属硅出口商交易数据。  
2. Chinese Silicon Metal Exporter Lists, Volumes and Value.
3. 金属硅进口商交易数据。  
3. Silicon Metal Importer Trading Transaction Data.
4. 金属硅进口商分国别统计交易数据。  
4. Silicon Metal Importer Lists by Countries.



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## 全球其他合金交易数据分析报告

GLOBAL OTHER FERROALLOY TRADING TRANSACTION DATA REPORT

### 主要内容 CONTENT

1. 全球其他合金国际贸易交易数据。  
1. Global Other Ferroalloy Trading Transaction Data.
2. 中国其他合金出口商交易数据。  
2. Chinese Other Ferroalloy Exporter Lists, Volumes and Value.
3. 其他合金进口商交易数据。  
3. Other Ferroalloy Importer Trading Transaction Data.
4. 其他合金进口商分国别统计交易数据。  
4. Other Ferroalloy Importer Lists by Countries.



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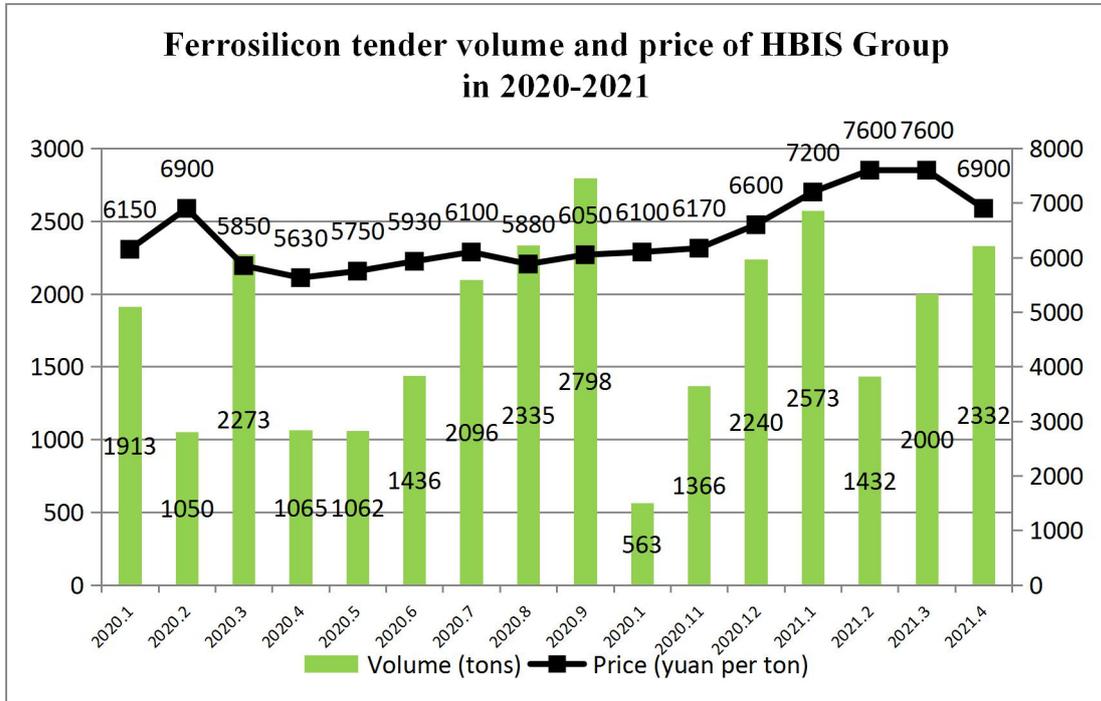
## Ferrosilicon Spot Price

Ferrosilicon	Area	Price (RMB/MT)	Up/Down
Si75#	Inner Mongolia	7400-7600	↑
	Gansu	7400-7600	↑
	Ningxia	7400-7600	↑
	Qinghai	7300-7500	↑
	Shaanxi	7300-7500	↑
Si72#	Inner Mongolia	7200-7400	↑
	Gansu	7200-7400	↑
	Ningxia	7200-7400	↑
	Qinghai	7100-7300	↑
	Shaanxi	7100-7300	↑

## Bidding Information – May, 2021

Commodity	Steel Mills	Price (RMB/T)	Change vs. Last Month (RMB/T)	Volume & change vs. last month (Tons)
FeSi75-B	Fujian Sangang Group	7650	<b>+550</b>	3000
FeSi75-B	HBIS Group	Inquiry 7500	<b>+600</b>	2936
FeSi75-B	Nanjing Iron and Steel Group	7500	<b>+700</b>	2500
FeSi75-B	ZENITH	7300	<b>+250</b>	2100
FeSi75-B	Xiangtan Iron & Steel	7400	<b>+370</b>	2000
FeSi75-B	Minyuan Steel Group	/	/	2000
FeSi75-B	Bao Steel	7650	<b>+450</b>	2000
FeSi75-B	Wuhan Iron & Steel	7600	<b>+450</b>	Constant
FeSi75-B	CITIC Limited	7300	<b>+300</b>	Constant
FeSi75-B	KISC	7370-7380	<b>+(100-140)</b>	1900
FeSi75-B	Jinshenglan Group	7100/7130	<b>+(400/350)</b>	1700
FeSi75-B	Xining Special Steel	/	/	600
FeSi75-B	Ynnan Chenggang Group	/	/	500
FeSi75-B	Xinjiang Bagang	7398/7345	/	350/150
FeSi75-B	Shandong Luli Steel	/	/	300

<b>FeSi75-B</b>	Hengyang Valin Steel Tube	7200	<b>+250</b>	100
<b>FeSi75-B</b>	Hengyang Valin Steel Tube	7470	<b>+270</b>	300
<b>FeSi75-B</b>	A local steel mill in Guangxi	7550	<b>+270</b>	/



## Supply

Sell>> Erdos Xijin Company supplies ferrosilicon (70#,72#,75#) & special ferrosilicon (low Al, low Ti, low C), Sales Manager, Mr. Ning

Sell>> Wuhai Junzheng Group sells ferrosilicon, 72#, 75#

Sell>> Tengda Northwest Ferroalloys Group supplies silicon, chrome and manganese products

Sell>> Baotou Oma company sell ferrosilicon, Mr. Fang

Sell>> Sanyuan Zhongtai Company sell ferrosilicon, Mr.Di

Sell>> Inner Mongolia Sanwei company Mr. Zhang

Sell>> Ningxia Juhe Silicon Company Mr. Chen

Sell>> Zhongwei Maoye Metallurgy company sell ferrosilicon Mr. Huang

Sell>> Zhongwei Dayou Metallurgy company Mr. He

Sell>> Zhongwei Yuexin Steel supply ferrosilicon 72#、75# , size10-50、10-80、50-10mm , Ms. Xiao

Sell>> Zhongwei Tianze Metallurgy supply ferrosilicon65#70#72#75# , low Al0.02.Zhang Yue

Sell>> Ningxia Xinkangsheng supply ferrosilicon, carbon raiser etc Mr. Ma

Sell>> Ningxia Ruitaixiang company supply ferrosilicon 60# 65# 66# 72# 75# Ms. Wang

Sell>> Aerbadi (Ningxia) Smelting Co., Ltd supply ferrosilicon 72# 75#, natural block, Mr. Chen, Mr. Liu

Sell>> Qinghai Wutong Industry Mr. Lee

Sell>> Qinghai Huesheng Ferroalloy Co., Ltd , Mr. Chen

Sell>> Qinghai Fuxin Silicon Mr. Gan

Sell>> Gansu Honest special ferrosilicon Mr. Dai

Sell>> Gansu Tianyikuangye company special ferrosilicon, normal ferrosilicon etc, Mr.Zhang

Sell>> Lanzhou Hongye Company high purity ferrosilicon ( $Si \geq 75\%$   $Al < 0.1\%$   $Ca < 0.02\%$ ,  $C < 0.02\%$ ,  $Ti < 0.05\%$  -0.01% etc.), supply all types of ferrosilicon and size under 0-3mm, size(10-50mm , 3-10mm )Si 72#powder(0-3mm),Mr. Shi

Please email to [kangmingfei@ferro-alloys.com](mailto:kangmingfei@ferro-alloys.com) if you are interested in any information.

## Demand

Buy>> Shanxi Shenmu Dongfeng Magnesium Co.Ltd., Chen Jiashuai

Buy>> Shandong Xiangcheng Metallurgical Furnace Charge Co. Ltd., Mr. Li

Buy>> Jiangsu Zhongzaixin Metallurgical Furnace Charge Co. Ltd., Mr. Song

Buy>> Henan Anyang Zhenhuan Metallurgical Refractories Co. Ltd., Mr. Li

Buy>> Boyu Metal Corporation, Ms. Tong

Buy>> Beijing LY Metals and Mining Co., Ltd, Mr. Zhao

Buy>> Shanxi Orient Henglv Investment Casting Co., Ltd, Mr. Mou

Buy>> Silicon 68-72, Barium 4-6, granularity 0.2-0.8, 5-15, 3-8 or natural block, Mr. Chen

Please email to [kangmingfei@ferro-alloys.com](mailto:kangmingfei@ferro-alloys.com) if you are interested in any information.

## Market Insight

### ● Pressure on exporters could mount in 2nd half

Chinese foreign trade enterprises may face surging pressure in the second half of this year, due to increasing commodity prices, skyrocketing shipping costs and a fluctuating foreign exchange rate, industry experts said.

"The pressure will probably emerge in June," said Qiu Zhiming, chairman of Beifa Group, a leading stationery and office supplies manufacturer based in Ningbo, Zhejiang province. The company's exports, which reach nearly 200 countries and regions, account for 16.5 percent of Chinese pen exports.

"The rising commodity prices and increasing shipping costs both weigh down on enterprises," Qiu said. "Meanwhile, since many overseas manufacturers began to resume production earlier this year, the competition is also increasing."

Prices of key commodities and industrial components increased between January and April. For example, the price of iron ore was up 58.8 percent compared with the same period last year, the price of copper rose 29.8 percent, and that of integrated circuits increased 18.9 percent, according to the General Administration of Customs data.

In addition, the cost of some shipping lanes saw a threefold to sixfold increase. For instance, the shipping cost of a container from Ningbo to New York skyrocketed, from \$2,500 to almost \$12,000, according to industry statistics.

"The fluctuating foreign exchange rate also makes our contracts more risky," said Li Xiansheng, general manager of the Africa business of Aux Group, an air-conditioner manufacturer. "And we have to resort to some financial derivatives to hedge risks." Aux Group covers several industries, including home appliances, electrical equipment, medical services, real estate and financial investment.

According to Guan Tao, global chief economist of BOC International (China) Co Ltd, the two-way volatility of the exchange rate will continue this year, amid changing dynamics and a mix of factors.

Though China's foreign trade surged 28.5 percent year-on-year in the first four months of 2021, manufacturers are a bit conservative in their prospects for the rest of the year, and many of them could run out of raw materials soon.

Some manufacturers have gradually increased the sale price of their products, and more are strengthening their efforts to explore the domestic market.

Beifa, for instance, aims to boost its home market share to 20 percent this year, though its exports grew in 2020, and the company's export value grew 130 percent year-on-year in the first quarter.

"We will do more in exploring cross-border e-commerce this year, building overseas warehouses and providing customized services to foreign consumers," Beifa chairman Qiu said. All these efforts aim to diversify risks, he added.

Several kilometers away from Beifa Group's headquarters in Ningbo, employees at a plant owned by Aux Group are busy assembling residential air conditioners ordered by clients in the United Arab Emirates. The company's products are exported to more than 100 countries and regions.

Deng Jun, executive vice-president of Aux Group, said, "The rising prices of aluminum, copper and steel (iron ore) have forced us and the whole industry to raise product prices."

## ● **Conservation efforts transform Hebei's coal mining area into urban oasis**

Conservation efforts have transformed an old mining area into an oasis in Handan, north China's Hebei Province.

As the birthplace of the Fuyang River, the area is rich in water resources. But the water environment had deteriorated over the years due to coal mining and other factors.

Alarmed by the worsening environment, the local government launched a wetland restoration project at the end of 2018.

The change in the environment has also improved the quality of local people's lives.

\* For more ferroalloys market information, please click [here](#).

## Futures Market

### Ferrosilicon futures 2109 contract

1. Futures warehouse: The number of warehouse receipts was 10862 (54310 tons), and 6461 (32305 tons) were valid for the number of warehouse orders.
2. The 2109 ferrosilicon contract price on ZCE closed at 7,802 yuan per ton on May 11.
3. The main position: the top 20 positions increased and decreased variedly, the purchase volume is less than the holding position.

Below are ferrosilicon futures main contract 2109 daily specific performances:

Date	Opening price	Highest price	Lowest price	Closing price	Trading volume	Positions	Range	Settlement Price
4.26	7,662	7,676	7,500	7,502	241,295	137,643	-0.14%	7,580
4.27	7,488	7,552	7,336	7,378	285,414	137,073	-2.66%	7,440
4.28	7,400	7,554	7,390	7,448	290,101	136,121	0.11%	7,464
4.29	7,476	7,722	7,446	7,658	315,321	148,715	2.60%	7,600
4.30	7,632	7,676	7,380	7,414	366,194	132,597	-2.45%	7,522
5.6	7,400	7,656	7,400	7,576	320,843	132,017	0.72%	7,554
5.7	7,590	7,866	7,572	7,688	502,269	148,090	1.77%	7,714
5.10	7,800	7,962	7,712	7,904	553,862	163,988	2.46%	7,832
5.11	7,770	7,914	7,720	7,802	403,228	159,229	-0.38%	7,816

## Currency Exchange Rate

Currency exchange RMB&USD

Intermediate exchange rate of RMB exchange rate in the inter-bank foreign exchange market:  
RMB: USD 6.4258.

# Exports & Imports

- **China ferrosilicon (>55%) exports up 190.43% in March, 2021**

According to data of China Customs, in March, 2021, China exported 51659.26 tons of ferrosilicon (containing by weight more than 55% of silicon), up 16.3% than the same period of last year and up 190.43% than last month. Among them, 15275.85 tons were exported to Korea, accounting for 29.57% and 14744.27 tons were exported to Japan, accounting for 28.541%.

- **China ferrosilicon (>55%) exports up 18.68% in Jan-Mar, 2021**

According to data of China Customs, from January to March, 2021, China exported 89975.007 tons of ferrosilicon (containing by weight more than 55% of silicon), up 18.68% than the same period of last year. Among them, 29938.85 tons were exported to Korea, accounting for 33.275% and 23834.502 tons were exported to Japan, accounting for 26.490%.

- **China ferrosilicon (≤55%) exports up 37.51% in March, 2021**

According to data of China Customs, in March, 2021, China exported 2277.94 tons of ferrosilicon (containing by weight ≤ 55% of silicon), down 7.11% than the same period of last year and up 37.51% than last month. Among them, 804.94 tons were exported to Korea, accounting for 35.34% and 701.5 tons were exported to Japan, accounting for 30.80%.

- **China ferrosilicon (≤55%) exports up 9.55% in Jan-Mar, 2021**

According to data of China Customs, from January to March, 2021, China exported 5960.02 tons of ferrosilicon (containing by weight ≤ 55% of silicon), up 9.55% year on year. Among them, 2727.94 tons were exported to Korea, accounting for 45.77% and 1347.98 tons were exported to Japan, accounting for 22.62%.

- **Japan ferrosilicon (>55%) imports down 14.89% in Jan-Mar, 2021**

Statistical data of Trade Statistics of Japan shows that in March 2021, Japan imported 31374.075 tons of ferrosilicon (containing by weight more than 55% of silicon), up 16.11% from February and 14.38% from the same period last year. Among them, 12597.684 tons were imported from Russia, accounting for 40.15%; 10786.976 tons were imported from China, accounting for 34.38%.

Statistical data of Trade Statistics of Japan shows that, from January to March, 2021, Japan imported 82131.33 tons of ferrosilicon (containing by weight more than 55% of silicon), down 14.89% from the same period last year. Among them, 34772.97 tons were imported from Russia, accounting for 42.34%; 20951.889 tons were imported from China, accounting for 25.51%.

- **Japan ferrosilicon (≤55%) imports down 14.92% in Jan-Mar, 2021**

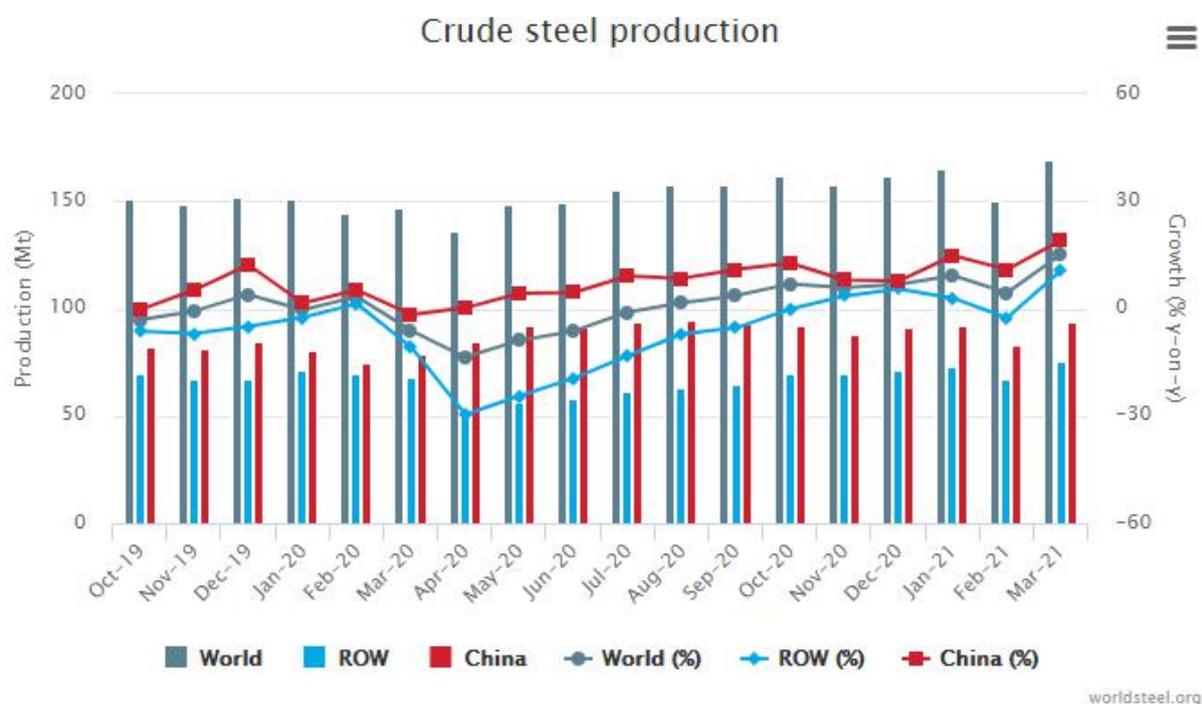
Statistical data of Trade Statistics of Japan shows that in March 2021, Japan imported 994.958 tons of ferrosilicon (containing by weight ≤ 55% of silicon), up 53.80% from February and 16.96% from the same period last year. Among them, 593.5 tons were imported from China, accounting for 59.65%.

Statistical data of Trade Statistics of Japan shows that, from January to March, 2021, Japan imported 2153.858 tons of ferrosilicon (containing by weight ≤ 55% of silicon), down 14.92% from the same period last year. Among them, 1270.5 tons were imported from China, accounting for 58.99%.

# Crude Steel Production

- **worldsteel: March 2021 crude steel production**

World crude steel production for the 64 countries reporting to the World Steel Association (worldsteel) was 169.2 million tonnes (Mt) in March 2021, a 15.2% increase compared to March 2020.



## Crude steel production by region

Global crude steel production was 486.9 Mt in the first three months of 2021, up by 10.0% compared to the same period in 2020.

Asia and Oceania produced 356.9 Mt of crude steel in the first quarter of 2021, an increase of 13.2% over the first quarter of 2020.

The EU (27) produced 37.8 Mt of crude steel in the first quarter of 2021, up by 3.1% compared to the same quarter of 2020.

North America's crude steel production in the first three months of 2021 was 28.1 Mt, a decrease of 5.2% compared to the first quarter of 2020.

The CIS produced 26.2 Mt of crude steel in the first quarter of 2021, an increase of 3.1% over the first quarter of 2020.

**Table 1. Crude steel production by region**

	Mar 2021 (Mt)	% change Mar 21/20	Jan-Mar 2021 (Mt)	% change Jan-Mar 21/20
World	486.9	10.0%	1486.9	10.0%
ROW	74.0	13.2%	222.0	13.2%
China	91.0	10.0%	273.9	10.0%

Africa	1.5	25.9	3.9	3.4
Asia and Oceania	123.8	17.6	356.9	13.2
CIS	9.1	7.0	26.2	3.1
EU (27)	13.6	17.5	37.8	3.1
Europe, Other	4.4	10.5	12.6	8.3
Middle East	3.6	6.6	10.5	3.2
North America	9.7	0.1	28.1	-5.2
South America	3.6	8.1	10.9	7.1
<b>Total 64 countries</b>	<b>169.2</b>	<b>15.2</b>	<b>486.9</b>	<b>10.0</b>

The 64 countries included in this table accounted for approximately 98% of total world crude steel production in 2020. Regions and countries covered by the table:

Africa: Egypt, Libya, South Africa

Asia and Oceania: Australia, China, India, Japan, New Zealand, Pakistan, South Korea, Taiwan (China), Vietnam

CIS: Belarus, Kazakhstan, Moldova, Russia, Ukraine, Uzbekistan

European Union (27)

Europe, Other: Bosnia-Herzegovina, Macedonia, Norway, Serbia, Turkey, United Kingdom

Middle East: Iran, Qatar, Saudi Arabia, United Arab Emirates

North America: Canada, Cuba, El Salvador, Guatemala, Mexico, United States

South America: Argentina, Brazil, Chile, Colombia, Ecuador, Paraguay, Peru, Uruguay, Venezuela

### Top 10 steel-producing countries

China produced 94.0 Mt in March 2021, up 19.1% on March 2020. India produced 10.0 Mt, up 23.9%. Japan produced 8.3 Mt, up 4.6%. The United States produced 7.1 Mt, up 1.0%. Russia is estimated to have produced 6.6 Mt, up 9.4%. South Korea produced 6.1 Mt, up 4.7%. Germany is estimated to have produced 3.6 Mt, up 10.4%. Turkey produced 3.4 Mt, up 9.2%. Brazil produced 2.8 Mt, up 4.1%. Iran is estimated to have produced 2.6 Mt, up 10.7%.

Table 2. Top 10 steel-producing countries					
	Mar 2021 (Mt)		% change Mar 21/20	Jan-Mar 2021 (Mt)	% change Jan-Mar 21/20
China	94.0		19.1	271.0	15.6

India	10.0		23.9	29.6	10.4
Japan	8.3		4.6	23.7	-1.7
United States	7.1		1.0	20.4	-6.3
Russia	6.6	e	9.4	18.9	4.4
South Korea	6.1		4.7	17.6	3.8
Germany	3.6	e	10.4	10.0	1.7
Turkey	3.4		9.2	9.8	9.5
Brazil	2.8		4.1	8.7	6.2
Iran	2.6	e	10.7	7.5	10.7

e - estimated. Ranking of top 10 producing countries is based on year-to-date aggregate